



**Corporate Reverse Drugs Bidding** 



## **STAGES SICM -2015**

- a. Publication
- b. Questions
- c. Answers
- d. Electronic submission of bid
- e. Automatic qualification
- f. Submission of OEI (Initial Economic Offer)
- g. Bid/Negotiation
- h. Submission of enabling documentation
- i. Awarding

- a. Results evaluation
- b. Accountability report
- c. Results socialization

## 1.Preparatory Stage

- a. Suppliers information update
- b. International suppliers information
- c. Regulation design
- d. Tender specifications design
- e. Advisory Board
- f. Setting of virtual platform
- g. Communication strategy

## 2.Pre-contractual Stage

## 3. Contractual Stage

- a. Execution of general agreements
- b. Cataloguing (Publication in Drugs e-inventory)

4.Post-contractual or Evaluation Stage

# **Performed Activities**



Activities	Responsible	Status
1. Implementation of high security technological platform, in an isolated environment, and inter institutional surveillance	SERCOP-MICS- SENAIN	Done
2. Three advisory boards, eleven university participating as health observers; one international conference and a publication. Participation of 1000 people between user committees, academics, citizenship and pharmaceutical industry	SERCOP-MSP- SCPM	Done
3. Implementation methodology for setting reference prices based on: published prices of the Technical Secretariat of Pricing, historical prices, regulated private prices, regional and international governments and regulated private prices.	SERCOP-MSP- IESS-ISSFA- ISSPOL	Done
4. Margins of preference for domestic industry	MCPEC-MCPE- MCDS-MIPRO-MSP- SERCOP	Done
5. Joint action with the Citizen Participation and Social Control Council to establish public oversight of the bid process	SERCOP-CPCCS	Done
6. Presentation of the Bid in front of the Commission of the Right to Health of the National Congress	SERCOP	Done
7. Approval of instructions, tender specifications and reference quantities and prices	SERCOP-MSP- IESS-ISSFA- ISSPOL	Done
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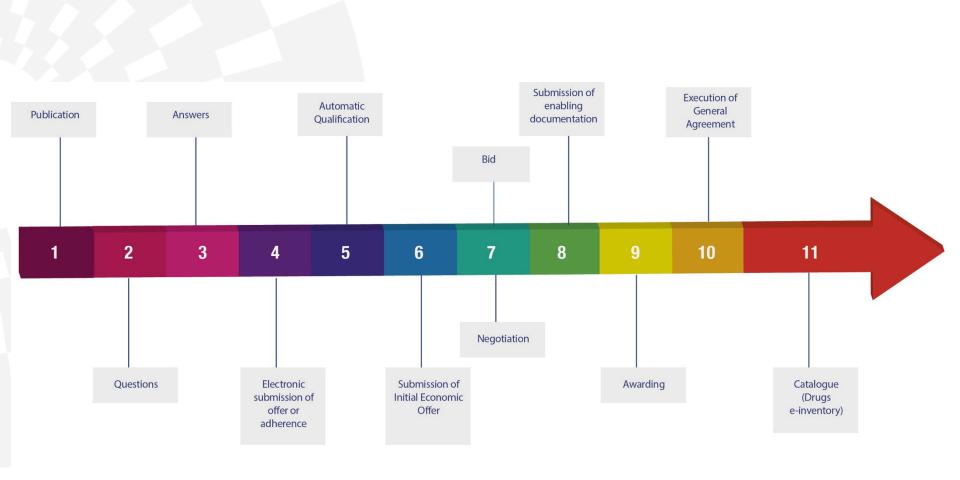
8. Schedule

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Done

# PRE-CONTRACTUAL AND CONTRACTUAL STAGE







PUBLICATION: through the institutional Website of SERCOP all procedures about SICM will be published, with their technical sheets in English and Spanish, identifying each one by a separate procedure code.

CALL: natural and legal, Ecuadorian and foreign persons legally capable to contract, who are domiciled or have a permanent establishment or a legal representative or attorney domiciled in Ecuador.

AUTOINVITATION: Suppliers that at the date of the call were not enabled in the RUP (acronym for Registry of Suppliers), or in the specific product of the purchase process may update and / or request registration of its information through the institutional Website of SERCOP until the deadline for submission of bids (adhesion) in accordance with the provisions laid down and the schedule of each procedure.



## **QUESTIONS, ANSWERS AND CLARIFICATIONS:**

Suppliers can ask questions and request clarification about tender specifications or technical sheets through the institutional website of SERCOP in Spanish or English, being its official version in Spanish, for the Corporate Reverse Drugs Bidding. The Technical Commission will answer the questions in Spanish and will implement the clarifications or amendments deemed relevant to tender specifications or technical sheets.

## **AMENDMENT TO TENDER SPECIFICATION:**

The Technical Commission may issue clarifications or amendments to the specification or specifications of the technical data sheets on its own initiative or at the request of the suppliers until the maximum term provided for in the schedule to answer questions or make clarifications, provided they do not alter the object of the procurement or the unit reference budget of the General Agreement.



# SUBMISSION OF THE OFFER THROUGH THE INSTITUTIONAL WEBSITE OF SERCOP:

Submission of the offer through the electronic form, in which the supplier adheres to the technical, legal requirements and technical specifications of the drug by accepting "Terms and Conditions of Adhesion". Acceptance implies the responsibility of the supplier to entry of information or documentation of the offer and the use of technological tools by the access codes (username and password).

## **QUALIFICATION:**

The Technical Commission through the Official System for National Procurement will obtain the report of bidders who submitted and accepted the electronic form of adherence through the institutional website of SERCOP and will qualify the offers from qualified suppliers.



## **INITIAL ECONOMIC OFFER (OEI):**

Once entered the offer (e-form), bidders may make their initial economic proposal, which must be below the unit reference budget in at least 1%. The OEI must be entered with 5 decimal values.

## **BID**:

The duration of the auction will be 15 minutes.

There must be least two bidders who submitted an OEI.

In the event there are not two bidders who submitted an OEI, the auction will be rescheduled for the next 24 hours.

The minimum variation during the auction will be at least 1% of the OEI submitted by the supplier.

The values entered in the auction must have 5 decimal.



## **NEGOTIATION:**

It is made when there is only one initial economic offer entered.

Negotiations should obtained at least 5% discount of the reference budget per unit

## Winning Bid:

The winning bidder will be responsible for the submission of documents and information through the institutional website of SERCOP in within 60 (working) days from the notification of the winning bid so that the Technical Commission can verify compliance of such information.



# MINIMUM DOCUMENTATION FOR VERIFICATION OF THE TECHNICAL COMMITTEE PRIOR TO AWARD:

- Valid Health Registration Certificate of the drug that is the object of the contract, issued by the National Agency for Regulation, Control and Health Surveillance.
- License to market medicines containing narcotic drugs and psychotropic substances issued by the CONSEP, if applicable.
- Declaration done by the legal representative of the bidder, whose shares or stocks are traded in the domestic or international stock markets.
- Clarity of the identity of the shareholders, participants or partners (for legal entities), and so on until transparent ownership structure of all societies in terms of legal entities to verify that no major partner has any prohibition.
- Detailed description of the drug being offered.



## **AWARD AND EXECUTION OF GENERAL AGREEMENT:**

After verifying the information entered by the winning bidder, and issued the recommendation report of the Technical Committee to award and forward to the highest authority of SERCOP, in which it is stated that the bidder meets the requirements of the tender specification; the highest authority shall award the process so that later the General Agreement is signed in a period of no more than fifteen (15) days from the date of notification made through the institutional website of SERCOP.

## **DOCUMENTATION REQUIRED TO SIGN THE GENERAL AGREEMENT:**

- 1. Performance Bond in favor of the General Agreement: 5% of the total value of the General Agreement.
- 2. Legal Entity. A document certifying legal representation.



**TERM OF AGREEMENT:** 24 MONTHS

## **DRUG CATALOG:**

Within a term of five (5) days after the execution and registration of the General Agreement, the SERCOP shall publish in the Drugs e-inventory, the drug object of the procedure in order to be purchased through this instrument directly and compulsory by entities that provide health services.



## PERFORMANCE OF THE GENERAL AGREEMENT

## **DRUG DELIVERY TIME:**

From the in force of the General Agreement, purchase orders generated the following 20 days, have a deadline of 60 days from the date of acceptance of the order.

For purchase orders generated after the first 20 days of term of the General Agreement, the deadline is 30 days from the acceptance of the purchase order by the contracting entities which form part of the Public Integral Health Network.

## **AMOUNTS REQUIRED:**

The health establishment, in its first purchase order, can require no more than 15% of the reference quantity of RPIS for 24 months.

### **SUPPLEMENTARY AGREEMENT:**

In the case the contracting entities request higher quantities than the reference quantities, the deadline should be extended by the contracting entity without the application of late fees. For this purpose the contracting entity and the supplier should execute a supplementary agreement.



## **PERFORMANCE OF THE GENERAL AGREEMENT: Guarantees**

# Enabling guarantee for the execution of the General Agreement:

 Performance Bond in favor of the General Agreement: The awarded bidder prior to the execution of the General Agreement with SERCOP shall submit a guarantee for an amount equal to 5% of the total amount of the General Agreement. This means the unit price awarded by the reference quantity multiplied by 24 months the drug.

# Guarantee in favor of the contracting entity for each purchase order:

 Technical quality guarantee of medicines: which guarantees the quality of the drug.



## PERFORMANCE OF THE GENERAL AGREEMENT

## **SANCTIONS**

- Declaration of unsuccessful tenderer
- Unilateral termination of the General Agreement and declaration of defaulted contractor

## Fines:

- From 1 to 15 days in late 1 x 1000 daily of billing value.
- From day 16 onwards: additional 1% daily of billing value till the total amount of the purchase order.



## PERFORMANCE OF THE GENERAL AGREEMENT: Reception

- a) Technical Reception: For the technical acceptance of the drugs delivered, the suppliers shall give single copies, in Spanish, of the following documents:
  - Valid Health Registration
  - Quality control certification for each batch, as provided in the regulations for it.
  - The contracting entity shall verify that the drugs meet the requirements of the technical sheet of the specific drug.
- b) Administrative Reception: According to the internal guidelines of each contracting entity, they may appoint one or more delegates for receiving those medications, who will control the amount requested and the following documents are:
  - Purchase order
  - Invoice.



## PERFORMANCE OF THE GENERAL AGREEMENT

## **POST CONTROL:**

- Level 1: Verification of tertiary, secondary and primary containers as well as the organoleptic characteristics of drugs.
- Level 2: Qualitative analysis of the active ingredient.
- Level 3: Qualitative and quantitative analysis of the active ingredient and microbiological control, or other technical test required for the pharmaceutical form of the drug.



## GROUNDS FOR TERMINATION OF THE GENERAL AGREEMENT

## By mutual agreement

## Unilateral termination by the SERCOP

- Default by supplier
- Bankruptcy or insolvency
- Closure or cancellation of the supplier company
- Failure to observe ethical standards
- Technical guarantee breach
- By suspension of the supplier's RUP (Art. 19 LOSNCP)
- Fails to notify the transfer of shares /stocks or any change in its ownership structure
- Delivery of a drug that is adverse to health, or do not produce the desired results in patients or do not meet quality assurance purposes.



## NOTIFICATION OF A BREACH OF THE GENERAL AGREEMENT

### **Defaults:**

In the event that the supplier had not delivered the required medicines with corresponding purchase order; or,

If the fines exceed the total value of the purchase order, or if the provider refuses to pay them.

## **Procedure:**

The highest authority of the entity that generated the purchase order shall inform the highest authority of the institution that is part of the Public Integral Health Network and SERCOP about such failure, so the latter shall call the members of RPIS to analyze the penalty or the declaration of unilateral termination of the General Agreement and proceed to the registration of the supplier as defaulted contractor in the Registry of Defaults.



## **DISPUTE RESOLUTION:**

If regarding the existing disagreement or controversy there is no direct agreement or if it cannot be solved through a process of Mediation at the Attorney General's Office (Procuraduría General del Estado), they will be subject to the provisions of the Administrative Law(Ley de la Jurisdicción Contencioso Administrativa); It is competent to hear the dispute the District Administrative Court that has jurisdiction in the domicile of the contracting entity.

# TECHNOLOGICAL PLATFORM SICM

## **CHARACTERISTICS**



High levels of security.

Inter-institutional surveillance.

High availability.

High reliability for timely information.

Ease of use for domestic and foreign suppliers.

Available in English and Spanish.

## **CHARACTERISTICS**







## Sistema Oficial de Contratación Pública



#### Alertas y Notificaciones

#### PROBLEMAS EN EL PORTAL DE CONTRATACIÓN PÚBLICA

#### SEÑORES USUARIOS DEL PORTAL

En los siguientes horarios se presentaron problemas de lentitud en el PORTAL DE CONTRATACIÓN PÚBLICA

Incidente 1: Desde el 24 de agosto de 2015 a las 09h00, hasta el 28 de agosto de 2015 a las 11h26

Incidente 2: Desde el 31 de agosto de 2015 a las 15h35, hasta el 01 de septiembre de 2015 a las 11h10

En caso de que algún procedimiento fue afectado durante los días y horarios indicados, se deberá notifica al SERCOP para proceder a la reprogramación correspondiente, en aplicación del Artículo 15 del Reglamento General de la Ley Orgánica del Sistema Nacional de Contratación Pública.

Gracias por su comprensión.

# BIENVENIDOS A LA SICM Ingrese los datos para el acceso al sistema RUC: Número Identificación Usuario: Nombre de Usuario entidadmantenimiento Contraseña: Su contraseña de compras públicas. •••••• Recordarme en este computador ¿Olvidó su contraseña?

Entrar







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